

фмsc HOTELS & FLIGHTS

A new service is finally available for your travel agency which allows you to customize your customers' holidays in 4 simple steps.

We have designed it for those who have always wished to spend a few relaxing days before and/or after the cruise in the embarkation/disembarkation location in order to extend the visit and enhance the MSC cruise experience.

TODAY THIS IS POSSIBLE WITH MSC CRUISES

Thanks to MSC Hotels & Flights, you can add hotels, flights and transfers to your customers' cruise with multiple advantages:

- More than 11,000 hotels available with the best facilities
- Immediate flight choice from any airport
- Individual transfers available
- Your commission on each item
- MSC Cruises whole holiday's package protection

THE SIMPLEST WAY TO MAKE YOUR TRAVEL PROPOSAL UNIQUE.



MSC HOTELS & FLIGHTS

Today's Destinations

MEDITERRANEAN SEA

PORT OF BARCELONA

List: Barcelona

PORT OF CIVITAVECCHIA

List: Rome, Civitavecchia

PORT OF GENOA

List: Genoa, Nice, Milan, Pisa, Bergamo

PORT OF MARSEILLE

List : Marseille, Nice, Aix-en-Provence

PORT OF NAPLES

List: Naples, Sorrento, Rome

PORT OF PALMA DI MAJORCA

List: Palma and vicinity

PORT OF TRIESTE

List: Trieste

PORT OF VENICE

List: Venice, Mestre, Verona, Milano, Bergamo

USA & THE CARIBBEAN

PORT OF BRIDEGTOWN List: Bridgetown/Barbados PORT OF COZUMEL List : Cozumel, Playa del Carmen, Cancun PORT OF FORT-DE-FRANCE List: Fort de France PORT OF MIAMI List: Miami, Fort Lauderdale PORT OF MEW YORK List: New York PORT OF POINTE-A-PITRE List: Point-a-Pitre/Grande Terre PORT OF TAMPA List: Tampa, Orlando

NORTHERN EUROPE

PORT OF COPENHAGEN List: Copenhagen, Malmoe PORT OF HAMBURG List: Hamburg PORT OF KIEL List: Kiel, Hamburg PORT OF ROTTERDAM List: Rotterdam, Amsterdam PORT OF SOUTHAMPTON List: Southampton, London PORT OF WARNEMUNDE List: Berlin, Rostock

UNITED ARAB EMIRATES

PORT OF DUBAI List: Dubai, Abu Dhabi PORT OF ABU DHABI List: Abu Dhabi, Dubai

SOUTH AMERICA
PORT OF RIO DE JANEIRO
List: Rio de Janeiro
PORT OF SANTOS
List: Santos, San Paolo
PORT OF BUENOS AIRES
List: Buenos Aires

SOUTH AFRICA
PORT OF DURBAN
List: Durban
PORT OF CAPE TOWN
List: Cape Town





Important info!

When you add flight items to the booking and confirm them, the booking requires immediate issuing of the ticket and rates are **100% nonrefundable** therefore before confirmation please verify that your customers' names are entered as shown on the identity document necessary for the cruise.

Be reminded that there will be a **full cancellation cost** regardless of the time or the reason for the cancellation. You will be liable for the cancellation costs to us, and the customer to you.



How to use MSC Hotels & Flight

Enter the MANAGE BOOKING section by clicking on the tab SEARCH BOOKING

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Booking	Products 8	& Promotions	Ships & Des	stinations	Sales Tools	Training	My Pr	ofile	0	Help Center
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SEARCH CRUISES								Any addition	al passenger can t	oe added later
Adult (18+) -	2 +	Child (13-17)	-	0 +	Junior Child (2-1	12) _	0 +	Infants (0-1)	-	0 +
Any destinations	•	Any ship		•	Any port		•	Select Mont	1	
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Status Match: MSC		availability to show	the Status Match	n program se	ections. Please clic	k the link			Our excursion	
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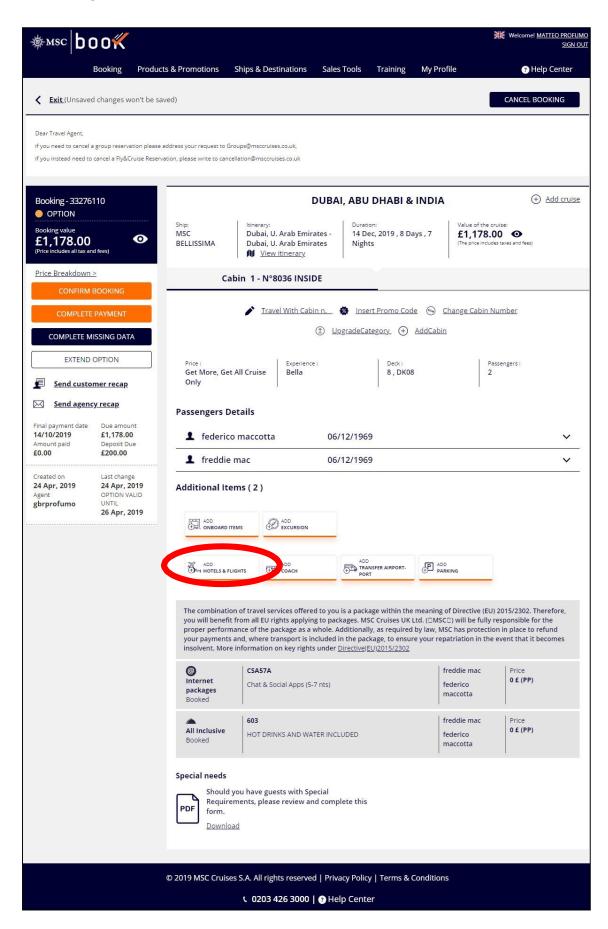


Once you're in, select the booking you want to enrich (works with an OPTIONED booking):

MSC boo	(*)								Welcome!	MATTEO PROFUN SIGN O
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Booking ID		0 Gro	up ID		08/12/	2018	08/01/2019	Status		•
First Name		Last name			Depar	ture date ra	inge			
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31736902	1	2/10/2019	MIA	MSC SEASIDE	E E	0£	1420.14£	1420.14£	gbrlive4	OPEN
31736579	C	9/08/2019	СРН	MSC MERAVIGLIA	1	0£	2193.88£	2193.88£	gbrlive4	OPEN

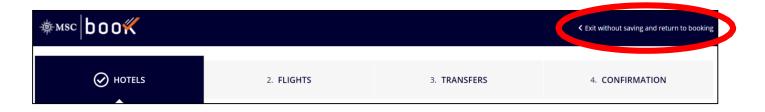


Scroll down to the **ADDITIONAL ITEMS** section and click on **ADD HOTELS & FLIGHTS** button to access MSC Hotels & Flight





Once you're in the system, you can exit anytime without confirming any item by clicking the EXIT button





GENERIC FAQ

Q: What is MSC Hotels & Flight and what are its functionalities?

A: This engine is a dynamic pricing and packaging tool with the capability to bundle hotels, flights and transfers, based on a Cruise-Only booking, tailoring the customers stay before or after the cruise in top rated destinations and surroundings worldwide.

Q: On which kind of booking can I add hotels, flights and transfers?

A: Cruise-Only bookings (Option or Confirm Status is allowed) with no flights or hotel added. Other pre-paid items are not a constraint for dynamic packaging (e.g. beverage, excursion, internet, etc.).

Q: What items can I book?

A: You can add hotel and/or flights with transfer, no separate transfer can be added.

Q: Can I add Hotels and Flights in different moments or do I need to add them all at the same time?

A: You have to add all the items at the same time, therefore it's important to buy your preferred items at the same time. At the moment it won't be possible to have a second chance to access the service after the first purchase.

Q: When is the best time to access MSC Hotels & Flight?

A: In order to have the real availability of hotels and flights, a suggestion is to access to the system starting from 11 months to the date of the departure.

Q: What are the changes that this tool will perform on my booking and invoice?

A: All the purchased items will be added in MSC Book and will be included in booking confirmations, invoices and e-tickets.

Q: Where do I find my tickets?

A: You will receive all the vouchers together with the cruise ticket.

Q: How can I cancel/modify the items that I booked?

A: For cancellation or changes you have to email MSC Contact Center at booking@msccruises.se.



The first item you can add is the Hotel

The system will ask you how many nights your customer needs before and/or after the cruise (it's possible to add up to 9 days each way).

You can select the number of rooms the customer needs but it's mandatory that the number of total passengers remains the same as the total passengers of the cruise (i.e.: it's possible to split 4 passengers in 2 double rooms).

Click **SEARCH** to begin the booking flow.

If you do not need a hotel before or after the cruise, you have to collapse the box by clicking on the switch **YES/NO**. If you don't need any hotels, you can skip the section by clicking on **I DON'T NEED HOTELS** button and you'll jump to the Flights section.

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Hotel befo	ore your cruise		Yes 💽 No	Hotel after	your cruise		Yes 💽 No
	- Check out 14/12/19			- Check in 21/12/19 - C			
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Room 1				Room 1			
Adults	Children	Infants		Adults	Children	Infants	
2	✔ 0	✔ 0	~	2	✔ 0	✔ 0	~
							Search
						Privacy T&C's © 2019 Moc	S.A. All Rights Par
our Cruise: SC Bellissima	Hotel Before Cruise: Not Selected	Hotel After cruise: Not Selected	Flights: Not Selected	Transfers: Not Selected	Total Price: £1,17	Proc	eed To Flights
nights, 1 Cabin I/12/19					21,17	0	

System will begin to look for available hotels...

HOTELS	2. FLIGHTS	3. TRANSFERS	4. CONFIRMATION
		otel Results gh 170,000 hotels to find the best option for you!	

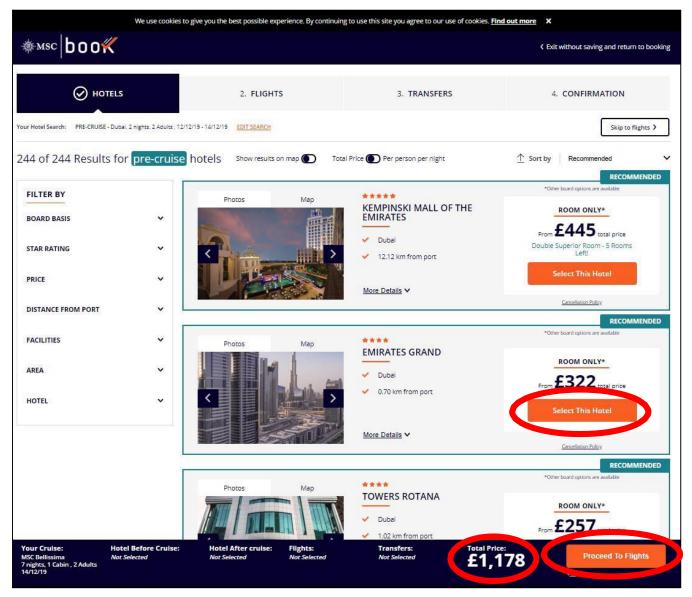
...and will display the results.



You can filter the results by: Board Basis, Star Rating, Price, Distance from Port, Facilities, Area (where available).

You can sort the results by: Recommended by MSC (default), Price, Star Rating, Distance from Port.'

Recommended Hotels are a special selection by MSC Cruises, based on the best value for money ratio. In any moment you can go back to the previous page by clicking "Back" in the cart.



By clicking on **PROCEED TO FLIGHT** you will skip the hotel section and no hotel will be selected.

In case of a confirmed booking, at this step the **TOTAL PRICE** on your cart will be zero, while in case of an option booking, the **TOTAL PRICE** will start from the cruise-only price (because at the end of the flow, you have to confirm the cruise and all the selected items).



Once you have selected a hotel, the system will check for available rooms....



...and display the results.

	HOTELS	2. FLIGHTS	3. TRANS	FERS	4. CONFIRMATION
ur Hotel Search:	PRE-CRUISE - Dubel 2 rights 2 Adults . 28/11/19 - 30/11/19 P	OST-CRUISE - Dubai, 1 night, 2 Adulta	07/12/19-08/12/19 10/15TARO		Skip to flights >
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A A A			boasts a privileged situatio and Downtown Dubai. This by the famed Dubai creek. stained-gless mosaics com Collection provide a sophis beautiful setting. Whether at the state-of-the-art heal	Iniscent of 16th century Italian P n just 8 km from Dubai Internatio (sumptuous hotel is nestied on a and sprawling landscaped garden bined with the sumptuous accom (cated atmosphere, all while boa indulging in a leiburely treatment th club, taking a dip in the olympic	slace, is a clean example of fine luxury. It nal airport and 8 minutes from Burj Khalifa premium waterfront plot and surrounded s. The magnificent hand-out marble and modations furnished by Versace Home sting the comforts of home in a truly within the hotel's signature as p. exercising sized pool, or dining at one of the xceptional experience of staying at this
loard & F		Per person per night Board Basis	Cancellation Policy	▼ Filter By ✓	☆ Sort by Price Low—High
Room	n 1 - Double or Twin DELUXE VERSACE CITY VIEW	ROOM ONLY	A Policy here	£263 total price	Select
	n 1 - Double or Twin PREMIER VERSACE CREEK VIEW	ROOM ONLY	A Policy here	£310 total price	Select
Roon					
	n 1 - Double or Twin DELUXE VERSACE CITY VIEW	BED & BREAKFAST	A Policy here	£310 _{total price}	Select
Room	n 1 - Double or Twin DELUXE VERSACE CITY VIEW n 1 - Double or Twin DELUXE VERSACE CITY VIEW	BED & BREAKFAST HALF BOARD	Policy here Policy here	£310 total price	Select
Roon		HALF BOARD			Select

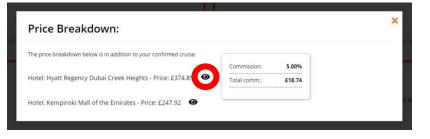
When you choose the room type, the system will add it into the cart and bring you to next step.



In any moment, you can check your cart and a price breakdown by clicking on the **i** near the Total Price.



And in the price breakdown, when clicking on the EYE, you can check your own commission.





FAQ FOR HOTELS

Q: Can I book any hotel in the world?

A: You can book the hotels provided in the system, based on a selection made by MSC Cruises

Q: What does "Recommended" (by MSC) mean?

A: MSC did a further selection among the hotels' list, according to the best fares/rates ("value for money"), star ratings (more than 3,5* - 4*) and customers' ratings. The results are the hotels "Recommended by MSC"

Q: Which hotel rates do I see in this engine and what do they include?

A: Commissionable MSC Exclusive Deals and other special fares. What is included is listed for each rate in the hotel room selection page (board basis and hotel facilities).

Q: What is the commission level?

A: Standard commissions on this kind of services, 5% on hotels.

Q: Can I change/cancel the hotel after I booked?

A: Hotel reservations can be canceled with no fees up to 6 days before the check-in date. For any changes or cancellations, you have to email MSC Contact Center on booking@msccruises.se.



The second item you can add is the flight

Select the preferred airport for outbound and inbound flight (it's possible to insert two different airports).

⊘ но	DTELS	🔗 FLIG	HTS	3. TRANSFE	RS	4. CONFIRMATION
			FLIGHT	SEARCH		I don't need flights >
Outbound flig Hotel Check In 2019-11-	ght -28 - Check Out 2019-11-3	0	^	Inbound flight Hotel Check in 2019-12-07		^
From:		То:		From:		то:
Manchester, United	d Kingdom (M)	Dubai (DXB)	~	Dubai (DXB)	~	Manchester, United Kingdom (M 👻
marj Berlin Brandenbur Bucharest, Romani Dalaman, Turkey (I Manchester, Unite	ia (BUH) DLM)	*				Search
Your Cruise: MSC Bellissima 7 nights, 1 Cabin , 2 Adults 30/11/19	Hotel Before Cruise: Hyatt Regency Dubai Creek Heights, Dubai Deira, 2nts 28/11/19 - 30/11/19	Hotel After cruise: Palazzo Versace Dubai Dubai, 1nt Edit hotel	Flights: , Not Selected	Transfers: Not Selected	Total Price: £685	Proceed To Transfers

System will begin the flights search...

Hotels	3. TRANSFERS	4. CONFIRMATION
	ight Results re looking for the best option for you!	

...and display the results.



You can filter the results by: Flight Times, Duration, Price, Flight Class (*only Economy, at the moment*), Airlines, Total Stops.

∲ мsc boo≪ K Exit without saving and return to booking HOTELS FLIGHTS 3. TRANSFERS 4. CONFIRMATION Your Flight Search: OUTBOUND - Manchester - Dubai 12/12/19 INBOUND - Dubai - Manchester 21/12/19 EDIT SEARCH I don't need flights > Select your flights Direct flights only? - No 💽 Yes Total Price 💽 Per Person ≜ Sort Most Convenient V Carrier/Class Dep.Airport Dep.Date/Time Flight & Duration FILTER BY Arr.Date/Time Arr.Airport OUTBOUND FLIGHT v ney Time: <mark>7h 0m</mark> Total J **Emirates** £1,535 Manchester 12/12/19 08:45 ≁ 12/12/19 19:45 Dubai INBOUND FLIGHT v DVP ECONOMY EK022 PRICE v Total Journey Time: 8h 0m **Emirates** Dubai + 21/12/19 Mancheste 21/12/19 14:40 FLIGHT CLASS v ECONOMY are non-refu EK019 AIRLINES v TOTAL STOPS v ey Time: 7h 0m **Emirates** £1,535 Manchester ≁ Dubai 12/12/19 19:45 12/12/19 08:45 Total Price ECONOMY **FK022** Select rney Time: 8h 5m **Emirates** Dubai Manchester + 21/12/19 11:20 21/12/19 07:15 ECONOMY EK017 Hotel After cru Hotel Before Cruise Transfers: E3,034 º ed To Transf es Grand, Dubai not selected Manche 12/12/19 in , 2 Adults 2nts 12/12/19 - 14/12/19 Ľ K Back 21/12/1

You can sort the results by: Convenience (*default*), Price, Journey Time, Stops.

In every displayed proposal, you'll find all info for outbound and inbound flight (departure and arrival timings, journey time and the layover time).

IMPORTANT - All flights' fares are non-refundable.

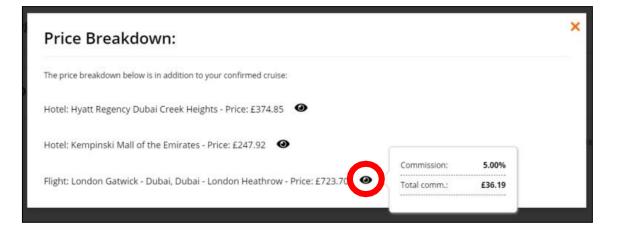




In any moment, you can check your cart and price breakdown by clicking the **i** near the Total Price



And in the price breakdown, by clicking the **EYE**, you can check your own commission.





FAQ FOR FLIGHTS

Q: Which airlines are displayed in this engine?

A: All non-low cost airlines available in Amadeus.

Q: Which flight rates do I see in this engine and what does this include?

A: Commissionable 100% non-refundable published fares, economy class, which include 1 baggage.

Q: Do I need the passengers correct name when booking?

A: The booking requires immediate issuing of the ticket and rates are 100% non-refundable therefore before confirmation please verify that your customers' names are entered as shown on the identity document necessary for the cruise.

Q: Do I have to worry about checking the ship's departure and arrival timings in order to book a correct flight?

A: No, all the bookable flights will follow MSC rules (no more than one stop, arrival and departure time based on our ships timings, etc.)

Q: If I do not book a hotel, can I modify the dates of departure/return of the flights?

A: No you can't, the dates of departure/return are linked to the hotels days or your customer's cruise, so you cannot select different dates.

Q: What is the commission level?

A: Standard commissions on this kind of services, 10% for flights.

Q: How does it work with FIT flights?

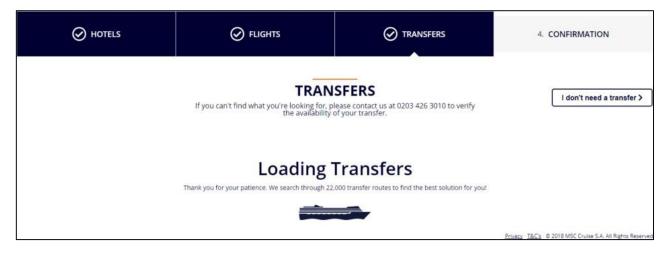
A: By selling FIT Flights you will still be protected and supported by MSC Cruises protection on the whole holiday's package.

Q: Can I change or cancel flights after I booked?

A: For cancellation rates are 100% non-refundable. For any change or cancellation, you have to email MSC Contact Center at booking@msccruises.se.



The third item you can add is the transfer.



You will find multiple choices for each possible leg.

					RS	4.	CONFIRMATION
Total price 💽) Per person	If you can't find what you'r	TRANSF re looking for, please the availability of yo		110 to verify		I don't need a transfer >
+	Dubai (DXB) to Hyatt	Regency Dubai Creek H	leights, Duba	i Deira			~
+	Hyatt Regency Dubai	Creek Heights, Dubai [Deira to Port o	of Dubai			~
+	Port of Dubai to Pala	zzo Versace Dubai, Dub	pai				~
+	Palazzo Versace Duba	ai, Dubai to Dubai (DXB)				~
						Privecy I&C's	© 2018 MSC Cruise S.A. All Rights Reserved
Your Cruise: MSC Bellissima 7 nights, 1 Cab 30/11/19	Hyatt Regency Dubai	Palazzo Versace Dubai, Dubai, 1nt 07/12/19 - 08/12/19 Edit	Flights: Manchester-Dubai, 28/11/19 Dubai-Manchester, 08/12/19 27 Edit	Transfers: Not Selected	Total Price: £1,45	5 5 •	Proceed To Confirmation



If you expand each section and you will find different solutions. The default selection is **NO TRANSFER REQUIRED.**

°∣boo≪				K Exit without saving and return to b
				4. CONFIRMATION
	If you can't find what you're looking fo	TRANSFERS rr, please contact us at 0203 426 3 transfer.	010 to verify the availability of your	I don't need a transfe
Dubai (DXB) Airp	ort to Hotel Emirates Grand, l	Dubai (Sing <mark>l</mark> e)	No transfer t	required Selected
Option			Price	
	remium Shared - Shuttle Minivan rickup: Dubai, Dubai Int. Airport propoff: Emirates Grand uperior service faximum item of hand baggage allowed per person piece of baggage allowed per person (max ength+width+height=158cm he maximum waiting time for Domestic (Su he maximum waiting time for Domestic (Su	ent) is 30 minutes pplier) is 60 minutes	£21 total price	Select
	Premium Private Sup. High Class Sedan Vickup: Dubai, Dubai Int. Airport Dropoff: Emirates Grand xclusive ride for you Joor to door service wailable 247 Meet & Greet service item of hand baggage allowed per person piece of baggage allowed per person (max ength+widith+height=158cm he maximum waiting time for Domestic (Su he maximum waiting time for Domestic (Su	pplier) is 60 minutes	£23 total price	Select
uise: Hotel Before issima Emirates Gran 1 Cabin , 2 Adults 2nts 12/12/19 - 14/1 	d, Dubai, not selected Mar 12/19 2/19 Dub	nchester-Dubai, Not S 12/19 ai-Manchester, 12/19	sfers: Total Price: E3,03	4 o Proceed To Confirmat

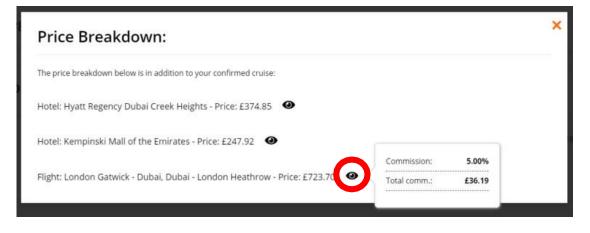
Once you complete your selections, click on **PROCEED TO CONFIRMATION.**



In any moment, you can check your cart and price breakdown by clicking the **i** near the Total Price.



And in the price breakdown, by clicking the **EYE**, you can check your own commission.





FAQ FOR TRANSFERS

Q: What is the commission level?

A: Standard commissions on this kind of services, 5% for transfers.

Q: Can I change/cancel a transfer after I booked?

A: The service can be canceled with no fees up to 48 hours before. For any changes or cancellations, you have to email MSC Contact Center at booking@msccruises.se.

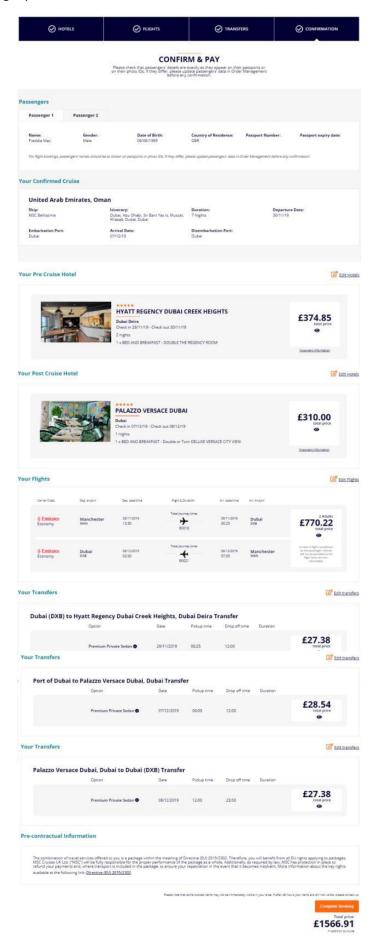
Q: Will this work as a regular MSC transfer?

A: No, this will be booked as a private transfer and the driver will hold a sign with the customer's name on it at the arrival.



Confirmation Page

In the confirmation page, you can scroll down in order to see all the selected items.





In the grey area, you will find the passengers details and the confirmed/optioned cruise.

	«			K Exit without saving and return to booking				
⊘ но	DTELS		Ø TRANSFERS					
	Please check that passengers' details are exactly as they appear on their passports or on their photo IDs. If they differ, please update passengers' data in Order Management before any confirmation.							
Passengers								
Passenger 1	Passenger 2							
First Name: Federico	Last Name: Maccotta	Gender: Male	Date of Birth: 06/12/1969	×				
For flight bookings, pa	assengers' names should be	as shown on passport or photo ID. If they differ, plea	ase call us at 0203 426 3010 to update your informatic	in.				
Your Confirmed	Cruise							
United Arab	Emirates, Oma	an						
Ship: MSC Bellissima		ltinerary: Dubai, Abu Dhabi, Sir Bani Yas Is, Muscat, Khasab, Dubai, Dubai	Duration: 7 Nights	Departure Date: 14/12/19				
Embarkation Port Dubai	:	Arrival Date: 21/12/19	Disembarkation Port: Dubai					



Then you will see all the selected items in the following order:

- Your Pre and/or Post Cruise Hotel
- > Your Flights
- > Your Transfers

Pre Cruise						C Edi
		EMIRATES GRA Dubai Check in 12/12/19 - Che 2 nights 1 x ROOM ONLY - Doub	eck out 14/12/19			E321.52 vote tice image: tice
Flights Carrier/Class	Dep. airport	Dep. date/time	Flight & Duration	Arr. date/time	Arr. Airport	C Edi
Emirates Economy	Manchester MAN	12/12/2019 08:45	Total journey time: 7hrs 0mins EK022	12/12/2019 19:45	Dubai DXB	2 Adults £1534.78 total price
Emirates Economy	Dubai _{DXB}	21/12/2019 14:40	Total journey time: 8hrs Omins	21/12/2019 18:40	Manchester MAN	In case of flight cancellation by the passenger, refunds will not be provided as the flight

By clicking on the **EYE**, you can check your own commission on the specific item.

By clicking on the **EDIT** buttons for hotels, flights and transfers, you will go back in the flow and you will have to repeat the steps from the chosen section.



re-contractual Information	
The combination of travel services offered to you is a package within the meaning of Directive (EU) MSC Cruises UK Ltd. ("MSC") will be fully responsible for the proper performance of the package as refund your payments and, where transport is included in the package, to ensure your repatriation available at the following link: <u>Directive (EU) 2015/2302</u>	s a whole. Additionally, as required by law, MSC has protection in place to
	tems may not be immediately visible in your area. If after 48 hours your items are still not visible, please contact u licking on "Complete Booking" button the system will confirm also the Cruise booking in MSC Boo
	Print Complete Booking
	Total price of add-on items £1,900
	Total Booking value £3,078
	(Price includes cruise and addon items

You can click on **PRINT** and print a recap of the added items.

By clicking on **COMPLETE BOOKING**, the system will book all the items and import everything into the Manage Booking area.

Then you will be directed back to your Manage Booking area in MSC Book.

IMPORTANT - In case of an option Booking, you will see the cost of the cruise in the **TOTAL BOOKING VALUE** and by clicking on **COMPELTE BOOKING**, the system will confirm the cabin too, together with all the selected items.





If you have any questions or concerns, please contact our Sales Representatives:

Sweden

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Hanne Støber Telefon: +47 906 08 450 siv.litsheim@msccruises.no

Denmark

Torben Simonsen Telefon: +45 248 55 037 torben.simonsen@msccruises.dk

You can also call or email our Contact Center if you have any questions at:

Telefon: 08-50 337 760 booking@msccruises.se

